Rep Order# 9776215 Ver# 9

Status Revised

Traffic Order# 44905

Printed: Last Received:

10/25/2012 8:11 AM 10/24/2012 10:16 PM

WKRC-TV CINCINNATI, OH Station

) POLITICAL ISSUE GROU Advertiser

Product CROSSROADS GPS

Estimate#

EC'd Yes

999

ANNE BRAUNSCHEIDEL

Buyer Phone# Fax#

Agency

) MENTZER MEDIA SERVICES

600 FAIRMOUNT AVE, SUITE 306

TOWSON, MD 21286 //999

Agency C/P1/P2/E Flight Dates

10/23/2012 - 10/29/2012

Hiatus Weeks

Rep Firm

Showing Buylines: All Rep & Sta Revised Lines

Sales Office ( ) WASHINGTON

Salesperson (

) ALEXANDRA BRADLEY

1 of 2

Salesperson Phone# Salesperson FAX#

202-955-5342 202-955-5348

### --- CONTRACT COMMENT ---

217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ COMMUNICATIONS, INC. (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.

### --- REMARKS ---

REVISED ORDER. MKGD FOR LINE 8. PLS CNF

LT	Ln	Day	Time	Program		Len	Rate	Dates	Spots/Week	# of Weeks	Total Spots	Total Cost	Daypart
	*8	F	10P-11P	BLUE		:30	s5,000.00	10/26-10/26	0	0	0	\$0.00	
		Sales Rem	nark: V	9 1X NA									
		V9 Commer	it Changed,	Spots/week Changed									
	*24	SA Sales Rem V9 Added	330P-7P nark: V	SEC FTBLL '9 MKGD	Pa	:30	s2,500.00	10/27-10/27	2	1	2	\$5,000.00	

### --- REPORT TOTALS---

Report Totals: 2 / \$5,000.00

### ---SALES MONTHLY TOTALS---

Oct 12: 36 / \$68,950.00 Nov 12: 6 / \$6,500.00

Sales Totals: 42 / \$75,450.00 Station Totals: 42 / \$75,450.00 Lines not sent/rcld/rtrn: 0 / \$0.00

---COMPETITIVE---

Market Totals \$243,387 CABL 0% EKRC 0 % UNKN 0% WBQC Gξ WCPO 22% WKRC 31% WLWT 28% WSTR 0 % WXIX 19%

Rep Order# 9776215 Ver# 9 Status Revised EC'd Yes

Traffic Order# 44905

Printed: 10/25/2012 8:11 AM Last Received: 10/24/2012 10:16 PM

Showing Buylines: All Rep & Sta Revised Lines

WKRC-TV CINCINNATI, OH Station Advertiser ( ) POLITICAL ISSUE GROU

Product CROSSROADS GPS

Estimate# 999

Buyer ANNE BRAUNSCHEIDEL

Phone# Fax#

Books

null

Demos RA35+

) MENTZER MEDIA SERVICES Agency

600 FAIRMOUNT AVE, SUITE 306 TOWSON, MD 21286

//999

Agency C/P1/P2/E Flight Dates 10/23/2012 - 10/29/2012

Hiatus Weeks

Rep Firm

Sales Office ( ) WASHINGTON

) ALEXANDRA BRADLEY Salesperson (

2 of 2

202-955-5342 Salesperson Phone# Salesperson FAX# 202-955-5348 Rep Order# 9776215 Ver# Status Returned

Agency

Traffic Order# 44905

Printed: Last Received:

10/24/2012 3:13 PM 10/23/2012 9:34 AM

Showing Buylines: All Rep & Sta Revised Lines

Station WKRC-TV CINCINNATI, OH

Advertiser ) POLITICAL ISSUE GROU

Product CROSSROADS GPS

Estimate# 999

EC'd Yes

ANNE BRAUNSCHEIDEL

Buyer Phone# Fax#

Flight Dates

) MENTZER MEDIA SERVICES 600 FAIRMOUNT AVE, SUITE 306

TOWSON, MD 21286

Agency C/P1/P2/E //999

10/23/2012 - 10/29/2012

Hiatus Weeks

Rep Firm

Sales Office ( ) WASHINGTON

Salesperson (

) ALEXANDRA BRADLEY

1 of 2

Salesperson Phone# Salesperson FAX#

202-955-5342 202-955-5348

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### --- REMARKS ---

pls see line 8 t/r

lynda/jim

LT	Ln	Day	Time	Program		Len	Rate	Dates	Spots/Week	# of Weeks	Total Spots	Total Cost	Daypart
	*8	F	10P-11P	BLUE		:30	\$5,000.00	10/26-10/26	1	1	1	\$5,000.00	
		Station R	emark: V	8 1x na 10/26 no time.	mg sat 10/27	330-7p	sec fb						

### ---REPORT TOTALS---

Report Totals: 1 / \$5,000.00

### --- SALES MONTHLY TOTALS---

35 / \$68,950.00 Oct 12: Nov 12: 6 / \$6,500.00

2x @ 2500. each

Sales Totals: 41 / \$75,450.00 Station Totals: 41 / \$75,450.00 Lines not sent/rcld/rtrn: 0 / \$0.00

---COMPETITIVE---

Market Totals \$243,387 CABL 0% **EKRC** 0% UNKN 0 % WBOC 0 % WCPO 22% WKRC 31% WLWT 288 WSTR 0% WXIX 19%

Books null RA35+ Demos

Rep Order# 9776215 EC'd Yes

Ver# 8 Status Returned Traffic Order# 44905

Printed: Last Received: 10/24/2012 3:13 PM 10/23/2012 9:34 AM

Showing Buylines: All Rep & Sta Revised Lines

Station WKRC-TV CINCINNATI, OH

) POLITICAL ISSUE GROU Advertiser (

CROSSROADS GPS Product

999 Estimate#

ANNE BRAUNSCHEIDEL

Buyer Phone# Fax#

) MENTZER MEDIA SERVICES Agency (

600 FAIRMOUNT AVE, SUITE 306 TOWSON, MD 21286

//999

Agency C/P1/P2/E Flight Dates 10/23/2012 - 10/29/2012 Hiatus Weeks

Rep Firm

Sales Office ( ) WASHINGTON

Salesperson ( ) ALEXANDRA BRADLEY

2 of 2

Salesperson Phone# 202-955-5342 Salesperson FAX# 202-955-5348

# Connell II, Jim

dmcullah@wkrc.com From: Sent:

Wednesday, October 24, 2012 2:12 PM Connell II, Jim; Williams, Lynda Spot - Preempt: Crossroads Grass Root Political - 44905 Subject:

Station: WKRC-TV

Order Information:

Order #: 44905 Order Total: \$75,450.00 Agency: Mentzer Media Services Advertiser: Crossroads Grass Root Political Product: CROSSROADS GPS

Alternate Order #: 09776215

10/29/12 Estimate #: 999 Flight Dates: 10/23/12 Demo: Adults 35+

Sales Information: Millennium Washington DC, Millennium, National

been preempted The following spot(s) have

Length: :30 Channel(s): [1] WKRC Priority: Preemptible w/ Notice

2x Jat 3:30-70 (yec FR)

## **Spot Manager: All, 10/23/12-10/29/12**



Order Product Descripti Estimate # Priority Date Weekday | Air Time Length Rate Ad-ID Inv. Code (Booked) Time Period Spot # AE Advertiser: Crossroads Grass Root Political Agency: Mentzer Media Services Station: WKRC-TV Order: 44905 Line: 1 Thursday3:28:36 PM :30 \$500.00 OHSNT\Let's Make a Deal 3:00 PM-4:00 PM **CROSSROADS GPS** 999 P-3 2 MWASH 10/25/12 P-3 4 MWASH 10/26/12 Friday3:29:16 PM :30 \$500.00 Let's Make a Deal 3:00 PM-4:00 PM CROSSROADS GPS 999 \$1,000.00 2 Line: 2 \$850.00 OHSNT\4p Local 12 News at Fo (4:00:00 PM-4:30:00 PCROSSROADS GPS 999 P-2 2 MWASH 10/24/12Wednesday1:28:01 PM :30 P-2 3 MWASH 10/25/12 Thursday 1:05:06 PM :30 \$850.00 OHSNT\4p Local 12 News at Fo (4:00:00 PM-4:30:00 PCROSSROADS GPS 999 :30 4p Local 12 News at Fo (4:00:00 PM-4:30:00 PCROSSROADS GPS 999 P-2 1 MWASH 10/26/12 Friday 1:27:31 PM \$850.00 \$2,550.00 3 Line: 3 CROSSROADS GPS 999 P-2 3 MWASH 10/23/12 Tuesday3:23:25 PM :30 \$1,200.00 OHSNT\6p Local 12 News at Six 6:00 PM-6:30 PM P-2 10/24/12Wednesday3:04:19 PM :30 \$1,200.00 OHSNT\6p Local 12 News at Six6:00 PM-6:30 PM CROSSROADS GPS 999 1 MWASH 999 P-2 4 MWASH CROSSROADS GPS 10/25/12 Thursday3:19:32 PM :30 \$1,200.00 OHSNT\6p Local 12 News at Six 6:00 PM-6:30 PM 999 P-2 2 MWASH 10/26/12 Friday3:12:08 PM \$1,200.00 6p Local 12 News at Six 6:00 PM-6:30 PM CROSSROADS GPS 4 \$4,800.00 Line: 4 P-3 :30 \$900.00 OHSNT\M-F 7p-730p 7:00 PM-7:30 PM CROSSROADS GPS 999 1 MWASH 10/23/12 Tuesday':28:35 PM :30 \$900.00 OHSNT\M-F 7p-730p 7:00 PM-7:30 PM CROSSROADS GPS 999 P-3 3 MWASH 10/24/12Wednesday7:22:29 PM CROSSROADS GPS 999 P-3 4 MWASH 10/25/12 Thursday':27:34 PM :30 \$900.00 OHSNT\M-F 7p-730p 7:00 PM-7:30 PM P-3 2 MWASH 10/26/12 Friday':10:42 PM :30 \$900.00 M-F 7p-730p 7:00 PM-7:30 PM CROSSROADS GPS 999 \$3,600.00 4 Line: 5 P-3 :30 \$650.00 OHSNT\Letterman 11:35 PM-12:35 XM **CROSSROADS GPS** 999 1 MWASH 10/23/12 Tuesday2:10:12 XM P-3 999 2 MWASH 10/24/12Wednesday2:11:00 XM :30 \$650.00 OHSNT\Letterman 11:35 PM-12:35 XM CROSSROADS GPS P-3 :30 11:35 PM-12:35 XM **CROSSROADS GPS** 999 3 MWASH 10/25/12 Thursday 2:23:45 XM \$650.00 OHSNT\Letterman Friday2:11:00 XM :30 11:35 PM-12:35 XM **CROSSROADS GPS** 999 P-3 4 MWASH 10/26/12 \$650.00 Letterman 4 \$2,600.00 Line: 6 10/23/12 Tuesday1:33:00 PM :30 \$2,400.00 OHSNT\11p M-Su Local 12 New 11:00 PM-11:35 PM CROSSROADS GPS 999 P-3 1 MWASH P-3 10/24/12WednesdayI:11:26 PM :30 \$2,400.00 OHSNT\11p M-Su Local 12 New 11:00 PM-11:35 PM **CROSSROADS GPS** 999 4 MWASH P-3 999 3 MWASH 10/25/12 Thursdayl:19:27 PM :30 \$2,400.00 OHSNT\11p M-Su Local 12 New 11:00 PM-11:35 PM CROSSROADS GPS P-3 :30 \$2,400.00 11p M-Su Local 12 New 11:00 PM-11:35 PM **CROSSROADS GPS** 999 5 MWASH 10/26/12 Friday1:18:52 PM \$2,400.00 11p M-Su Local 12 New 11:00 PM-11:35 PM **CROSSROADS GPS** 999 P-3 2 MWASH 10/27/12 Saturday1:05:35 PM :30 999 P-3 6 MWASH 10/28/12 Sundayl:12:06 PM :30 \$2,400.00 11p M-Su Local 12 New 11:00 PM-11:35 PM **CROSSROADS GPS** \$14,400.00 6 Line: 7 P-2 10/23/12 Tuesday':59:28 PM :30 \$6,500.00 OHSNT\ Tue Reg 1 8:00 PM-9:00 PM CROSSROADS GPS 999 1 MWASH \$6,500.00 Line: 9 999 P-2 2 MWASH 10/27/12 Saturday 2:44:50 PM :30 \$1.500.00 Big East Football 12:00 PM-3:30 PM **CROSSROADS GPS** [Filtered by: ] [Sorted by: Station]

# **Spot Manager: All, 10/23/12-10/29/12**



Spot # AE Date Weekday | Air Time Length Rate Ad-ID Inv. Code (Booked) Time Period Order Product Descripti Estimate # Priority Advertiser: Crossroads Grass Root Political Agency: Mentzer Media Services Station: WKRC-TV Order: 44905 Line: 9 10/27/12 Saturday 2:30:40 PM :30 \$1,500.00 Big East Football 12:00 PM-3:30 PM **CROSSROADS GPS** 999 P-2 1 MWASH \$3,000.00 2 Line: 10 999 P-3 1 MWASH 10/27/12 Saturday 3:28:26 PM \$1,200.00 Sat Reg 2 9:00 PM-10:00 PM CROSSROADS GPS :30 \$1,200.00 Line: 11 10/27/12 Saturday):59:26 PM :30 \$2,000.00 Sat Reg 3 10:00 PM-11:00 PM **CROSSROADS GPS** 999 P-3 1 MWASH \$2,000.00 Line: 12 Sunday):59:16 AM :30 \$1,800.00 Face the Nation CROSSROADS GPS 999 P-1 1 MWASH 10/28/12 10:30 AM-11:00 AM \$1,800.00 Line: 13 P-3 10/28/12 Sundayl:39:12 PM :30 \$7,000.00 AFC Regular Season (1:00:00 PM-4:00:00 PCROSSROADS GPS 999 1 MWASH \$7,000.00 Line: 15 \$5,000.00 P-3 1 MWASH 10/28/12 Sunday 3:40:38 PM :30 Sun Reg 3 (9:00:00 PM-10:00:00 CROSSROADS GPS 999 \$5,000.00 Line: 16 10/29/12 Monday3:28:36 PM :30 \$500.00 Let's Make a Deal 3:00 PM-4:00 PM CROSSROADS GPS 999 P-3 1 MWASH \$500.00 Line: 17 :30 999 P-2 1 MWASH 10/29/12 \$850.00 4p Local 12 News at Fo (4:00:00 PM-4:30:00 PCROSSROADS GPS Monday1:28:26 PM \$850.00 Line: 18 10/29/12 Monday3:28:11 PM :30 \$1,200.00 6p Local 12 News at Six6:00 PM-6:30 PM CROSSROADS GPS 999 P-2 1 MWASH 1 \$1,200.00 Line: 19 P-3 999 1 MWASH 10/29/12 Monday7:10:12 PM :30 \$900.00 M-F 7p-730p 7:00 PM-7:30 PM CROSSROADS GPS \$900.00 1 Line: 20 Mondayl:58:30 PM :30 \$650.00 11:35 PM-12:35 XM **CROSSROADS GPS** 999 P-3 1 MWASH 10/29/12 Letterman \$650.00 1 Line: 21 P-3 11p M-F Local 12 News 11:00 PM-11:35 PM 999 1 MWASH 10/29/12 Monday1:25:52 PM :30 \$2,400.00 CROSSROADS GPS \$2,400,00 1 Line: 22 P-4 10/27/12 Saturday3:27:55 PM :30 \$500.00 Big East Football (12:00:00 PM-3:30:00 CROSSROADS GPS 999 1MWASH [Filtered by: ] [Sorted by: Station]

# **Spot Manager: All, 10/23/12-10/29/12**



Date	Weekday	Air Time Ler	ngth	Rate	Ad-ID	Inv. Code (Booked)	Time Period	Order Product De	scripti Estimate #	Priority	Spot# AE
ertiser: Crossroads Gra	ss Root Pe	olitical									
Agency: Mentzer Media	Services										
Station: WKRC-TV											
Order: 44905											
Line: 22											
10/27/12	Saturda	yl:44:50 PM	:30	\$500.00		Big East Football	(12:00:00 PM-3:30:0	00 CROSSROADS G	PS 999	P-4	2 MWAS
***************************************				\$1,000.00				* * *			2
Line: 23											
10/28/12	Sunda	y2:58:26 PM	:30	. ,		NFL Regular Season	(1:00:00 PM-4:00:00	PCROSSROADS G	PS 999	P-3	1 MWAS
en e				\$7,500.00							1
Line: 24											
10/27/12			:30	\$2,500.00		SEC Football		PCROSSROADS G		P-3	1 MWAS
10/27/12	Saturda	у	:30	\$2,500.00		SEC Football	(3:30:00 PM-7:00:00	PCROSSROADS G	PS 999	P-3	2 MWAS
×				\$5,000.00	4						2
				\$75,450.00	3						42
				\$75,450.00							42
				\$75,450.00							42
				\$75,450.00							42
			1	\$75,450.00							42

[Filtered by: ] [Sorted by: Station]